Press Release

Managed Services & Hosting (MSH) Awards announced

[London, 19 September 2019] Winners of the second annual Managed Services Awards were announced at a dinner in London on Wednesday following the UK Managed Services and Hosting Summit 2019. With categories ranging from projects to solutions, SMB to public sector, a busy awards dinner saw seventeen awards given to leading MSPs, vendors and channels.

Chair of the judges, *IT Europa* Editor John Garratt says the number and quality of the entries increases each year and this was a particularly competitive set of finalists. "I think the nature of projects has become more complex over time, and the managed services sector as a whole has upped its game in terms of delivering effective and continuing results to customers."

"We had a wide mix of winners, with some smaller services specialists beating off larger IT household names to carry off the trophy. The winning projects, in particular, showed a new level of customer engagement and an effective combination of multiple technologies with real understanding of customer issues."

The Awards dinner followed a successful Managed Services Summit during the day in which several hundred attendees covered issues such as customer relationships, what it is like to go through a managed services merger, the likely technology and marketing impact of blockchain, and how the industry is evolving, with input from more than thirty technology sponsors.

Managed Services & Hosting (MSH) Awards 2019 - The Winners:

Best Vertical Market Managed Service Solution winner: TIG; highly commended: Content and Code

Most Innovative Managed Service Solution: Storage winner **Datto**; highly commended: Altaro Best Cloud Platform-based Managed Service Solution: winner **ConnectWise**; highly commended: Claranet, Fitzrovia IT

Most Innovative Managed Service Solution: Security Project: winner **METCloud**; highly commended: Redscan Cyber Security

Most Innovative Managed Service Solution: General: winner **Nexus**; highly commended: Carbonite, Content and Code

Most Innovative MSP: winner Virtuoso IT; high recommended: Scholar Web Services
Most Innovative Managed Service Solution: Security Application: winner Continuum, highly
commended: Barracuda MSP, Webroot

Best Business Intelligence/Analytics MSP Project: winner WatchGuard
Best Data Centre/Hosting MSP Project winner: Valtech

Best Enterprise MSP Project winner: Netstar, highly commended: Krome Technologies

Best Al/IoT/Business Transformation MSP Project winner Cloudian & C5 Alliance Group:

highly commended: Barracuda MSP

Best Public Sector MSP Project winner: Code Enigma, highly commended: DSP

Best SMB MSP Project winner: Infinity IT Solutions

Best Wireless/Mobile-based MSP Project winner SolarWinds MSP, highly commended:

Infinity Group

Best Comms/UC MSP Project winner: Virtual1, highly commended: RingCentral

Best Storage/Data Management MSP Project winner: Kaseya, highly commended: CSI

Managed Services & Hosting Excellence Award winner: ConnectWise, highly commended:

Tech Data, Ingram Micro

The Managed Services & Hosting Awards were developed and organised by IT Europa and Angel Business Communications to recognise excellence in the development and delivery of managed services and hosting technologies and solutions. The awards build on the success of the Managed Services & Hosting Summit series of events which are now entering their 9th year in the UK and third year in Europe. The 2018 awards were presented at a reception in London following this week's UK Managed Services & Hosting Summit.

About IT Europa

IT Europa is the leading provider of strategic business intelligence, news and analysis on the European IT marketplace and the primary channels that serve it. In addition to its news services the company markets a range of database reports and organises European conferences and events for the IT and Telecoms sectors. For further details visit: www.iteuropa.com

About Angel Business Communications

Angel Business Communications is an industry leading B2B publisher and conference and exhibition organiser. ABC has developed skills in various market sectors - including Semiconductor Manufacturing, IT - Storage Networking, Data Centres and Solar manufacturing. With offices in both Watford and Coventry, it has the infrastructure to develop a leadership role in the markets it serves by providing a multi-faceted approach to the business of providing business with the information it needs. For further information visit: www.angelbc.com

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