Finalists announced in European IT and Software Excellence Awards 2020

- **More than 200 leading solution providers, application developers/ISVs and suppliers from 27 countries are amongst the finalists**

[London 10 February 2020] The finalists for the European IT & Software Excellence Awards 2020 (www.iteawards.com) - the leading pan-European awards for channels, ISVs, developers, Solution Providers, Systems Integrators and their vendor and distribution partners – were announced today by IT Europa.

A total of 96 solution provider entries, 35 application developer/ ISV projects and 73 suppliers from 27 countries have made the finals. The winners will be announced at the European IT & Software Excellence 2020 Awards Dinner at the Royal Garden Hotel, on 19 March 2020.

Now in their 12th year, the European IT & Software Excellence Awards 2020 attracted more than 500 entries from across the region. The awards are given for IT solutions that get to the heart of customer issues, delivering better business, a clearer understanding of data, and more efficient and profitable outcomes for channels as well as customers. The judges, with many decades of experience of IT industry involvement between them, have arrived at a list of finalists that they believe truly reflects both the strength of Europe's IT industry and many of the changes in direction occurring within it.

John Garratt, Editor of IT Europa, who heads the judges' panel says: "I have been particularly impressed again by the level of innovation shown in many of the projects. This shows that there has been some original thinking by IT providers of all types as to how to really engage with customers' issues and this must be a good thing at a time of increasing change and uncertainty. The battle for more productive use of technology is well understood and new methods and integration levels are certainly emerging."

The award winners will be announced on 19th March 2020 at a gala dinner and presentation ceremony.

Solution Provider Finalists 2020

Big Data, IoT or Analytics Solution of the Year
- B EYE
- Datactics
- Netacea
- N-iX
- PureClarity
- Sirin Software
- TechMahindra Ltd
- Zonifero

Connected/Mobility Solution of the Year
- Cisilion Ltd
- Ekin Technology
- KocSistem Information and Communication Services
- LitsLink
- Lookout
- Sirin Software
- TechMahindra Ltd

Data Centre, Data, IoT & Analytics Solution of the Year
- Datactics
- Efficiency IT
- Pluribus Networks
- TechMahindra Ltd

Enterprise (cloud) solution
- 4net Technologies
- CANCOM UK
- Celaton
- KocSistem Information and Communication Services
- Singlepoint
- SUSE
- Velocimetrics

Enterprise(on-prem/hybrid) Solution of the Year
- 123 Insight Limited
- Bell Integration
- Grow Uperion S.A
- IBA Group
- JETCAM International s.a.r.l.
- Seavus Dooel Skopje
- SUSE

Managed Service Project of the Year
- Assembly Managed Services
- Calligo
- Concept IT Services Ltd
- Cyber Proof
- Infinity Group
- Infinity IT Solutions
- RapidValue Solutions
- Vision
- Vissensa Ltd

Managed Service Solution of the Year
- 4iG Plc
- 4net Technologies
- Altaro
- Assembly Managed Services
- Calligo
- Netacea
- NordVPN
- Vissensa Ltd
- Wavex Technology Ltd

Public Sector or Utilities Solution of the Year
- 4net Technologies
- Content Guru
- ININ Informaticki inzenjering d.o.o.
- SCC

Security Solution of the Year

- 4iG Plc
- Code42
- Eze Castle Integration
- Intersys
- Netacea
- Northdoor
- SoftCat
- WINU-SYSTEMS AG

SME (on-prem/hybrid) solution
- 123 Insight Ltd
- Corbel Solutions
- HBXL Building Software
- Infinity IT Solutions
- JETCAM International s.a.r.l.

SME (Cloud or SaaS) solution

- 2Checkout
- 4iG Plc
- Appraise
- Bluegrass
- Ordorite Software
- PingUs Solutions GmbH
- Really Simple Systems CRM
- Upvest (Tokn GmbH)

Vertical Application Solution of the Year
- Bulpros
- Business Systems
- Content Guru
- Grow Uperion S.A
- Ordorite Software
- TaxFix
- Upvest (Tokn GmbH)

Application Developer & ISV Finalists 2020

Innovating Technology Solution of the Year
- Guys and St Thomas NHS Trust
- Qulix Systems
- HansaWorld
- Scale Computing
- Audacia
- Spectra Logic
- BP3
- NEWTON Technologies Adria d.o.o
- mBank S.A

SaaS Enterprise Solution of the Year
- Carbonite
- Neue Aargauer Bank AG
- Strands
- Appraise

Vertical Market Solution of the Year
- NetSupport LTD
- Cybertill
- Mestec
- NEWTON Technologies Adria d.o.o
- SAS Global Communications
- Adaro

SaaS SMB Solution of the Year
- HBXL Building Software
- Integro Construction Software
- The Email Laundry
- rankingCoach
- Webroot
- Adaro
- Datto

Software Innovation Solution of the Year
- 1E
- NetSupport LTD
- Democracy Counts
- Polymorph Ltd
- Schneider Electric
- Silver Peak
- AppDrawn Software Development
- SOTI
- Drive Software Solutions

Supplier Finalists 2020

Channel Programme of the Year
- Acronis
- ConnectWise
- Datto
- HPE
- Lenovo
- Mimecast

Cloud Vendor of the Year
- AWS
- Google
- Huddle
- Jola
- Microsoft
- Oracle
- UK Cloud
- Zen Internet

Connected Technologies Vendor of the Year

Avaya
Cisco
Huawei
RingCentral
Verizon

Distributor of the Year (under €500m global sales)

Cloud Distribution
e92plus
Ethos Technology
Flex IT
intY
Midwich
Info Quest Technologies SA
Progress Distribution

Distributor of the Year (over €500m global sales)

ALSO
Arrow
ELKO Grupa AS
Exclusive Distribution
Ingram Micro
Nuvias
Tech Data
Westcon Comstor

Most effective Channel Marketing Activity

Barracuda MSP
Blue-Channel
ConnectWise
Datto
Extra Technology
Kaspersky
Kyocera
Webroot

Security Vendor of the Year

BitDefender
ESET
Kaspersky
Lookout
One Identity
Proofpoint
SolarWinds - Passportal
Sophos
WatchGuard
Webroot

Service Provider of the Year

Agilitas
AWS
ConnectWise
Curvature
Datto
IBM
N-iX
SolarWinds MSP

Software Vendor of the Year

Automation Anywhere
ConnectWise
Huddle
Microsoft
Oracle
Qualitest Group
Veeam
VMWare

Technology Vendor of the Year

Dell EMC
HPE
Kaseya
Pure Storage
Schneider Electric

The European IT & Software Excellence Awards are the only pan-European awards which recognise the crucial role that Channel Partners, distributors, ISVs, Solution Providers and Systems Integrators play in the delivery of real-world solutions. Entries were submitted by the channel, ISVs, Solution Providers and Integrators themselves describing the solution provided. Each entry had to be supported by an endorsement by the client.

To attend the awards ceremony on 19 March 2020 at the Royal Garden Hotel, please book your places at**: https://www.iteawards.com/#table-booking**

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