# 2019 European IT & Software Excellence Awards winners are announced

*[London – 15 March 2019]* The winners in the European IT & Software Excellence Awards 2019 ([www.iteawards.com](www.iteawards.com)) - the leading pan-European awards for resellers, ISVs, Solution Providers and Systems Integrators and their vendor and distributor partners – have been revealed at a gala dinner in London on 14 March.

"This was a record year – both in the quality and number of entries," says John Garratt, Editor of IT Europa and head of the judges' panel. "It was particularly interesting to see the numbers really tick up in the innovation categories. There is a lot of new thinking being done as to how technology can make a real difference, and it is happening right across Europe."
Entries were received from companies of all types and sizes, and with a geographic spread from Russia, Belarus and Turkey to the Nordics and Ireland. Germany fielded a particularly strong year with a variety of solutions; the Balkans shows their usual strengths, especially in public sector projects.

Now in their eleventh year, the European IT & Software Excellence Awards 2019 attracted more than 500 entries. The awards were given for IT solutions that get to the heart of customer issues, delivering better business, a clearer understanding of data, and more efficient and profitable outcomes.

The judges, with many decades of experience of IT industry involvement between them, have arrived at a list of winners that they believe truly reflects both the strength of Europe's IT industry and many of the changes in direction occurring within it.

**The categories and winners**:

### *WINNERS 2019*

### Solution Providers 2019

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|---|---|
| Big Data, IoT or Analytics Solution of the Year | - **IBA Group** |
| Connected/Mobility Solution of the Year | - **Infinity IT Solutions** |
| Data Solution of the Year | - **Econocom Italia** |
| Enterprise (Cloud) Solution of the Year | - **CANCOM** |
| Enterprise (on-prem/hybrid) Solution of the Year | - **Cisilion** |
| SME (Cloud or SaaS) Solution of the Year | - **Utilize Plc** |
| SME (on-prem/hybrid) Solution of the Year | - **123 Insight Limited** |
| Managed Service Solution of the Year | - **Intersys Ltd** |
| Innovating Managed Service Solution of the Year | - **Corbel Solutions Ltd** |
| Vertical Application Solution of the Year | - **Content Guru** |
| Public Sector or Utilities Solution of the Year | - **LIFE IS HARD SA** |
| Security Solution of the Year | - **RapidFire Tools** |

### ISVs 2019

| | |
|---|---|
| Connected/Mobility Application Solution of the Year | - **bibimoney Global Ltd** |
| Data, Information or Management or Analytics Solution of the Year | - **MarkLogic** |
| Innovating Technology Solution of the Year | - **Singlepoint** |
| SaaS SMB Solution of the Year | - **Datto EMEA** |

| | |
|---|---|
| SaaS Enterprise Solution of the Year | - **CloudHealth by VMware** |
| Software Innovation Solution of the Year | - **Sequel Business Solutions** |
| Vertical Market Solution of the Year | - **Cybertill** |

**<u>Suppliers 2019</u>**

| | |
|---|---|
| Software Vendor of the Year | - **Microsoft** |
| Technology Vendor of the Year | - **HPE** |
| Service Provider of the Year | - **Agilitas IT Solutions** |
| Connected Technologies Vendor of the Year | - **Cisco** |
| Security Vendor of the Year | - **Barracuda MSP** |
| Channel Programme of the Year | - **ConnectWise** |
| Finance/ Support Services Provider of the Year | - **Dell Financial Services** |
| Cloud Vendor of the Year | - **Microsoft** |
| Distributor of the Year (Over £500m Global Sales) | - **Tech Data** |
| Distributor of the Year (Under £500m Global Sales) | - **intY** |
| Most Effective Channel Marketing Activity of the Year | - **Datto EMEA** |

**About IT Europa**

IT Europa is the leading provider of strategic business intelligence, news and analysis on the European IT marketplace and the primary channels that serve it. In addition to its news services, the company markets a range of database reports and organises European conferences and events for the IT and Telecoms sectors. For further details visit: www.iteuropa.com

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