

# SYSTEMS INTEGRATORS IN EUROPE – THE TOP 500

IT Europa's Systems Integrators in Europe – The Top 500 market intelligence database report can help you unlock some of Europe's largest markets. Between them Europe's leading Systems Integrators achieve annual sales of around 150 Billion Euros, reinforcing their position as the primary channel to some of Europe's most lucrative markets. These companies now specify and create complex IT solutions and advise on hardware, software, service and system choices for most of Europe's major organisations and building strong relationships with them is vital to any vendor or service provider.

The System Integrators in Europe - The Top 500 report is an essential database source for anyone targeting either the Private or Public sector hardware, solutions or services markets.

## INFORMATION INCLUDED IN THE MARKET INTELLIGENCE DATABASE REPORT

- Turnover revenue details by year
- Key Director Contact information address, telephone, individual emails etc.
- Total Staff
- End User Breakdown
- Target Markets Sales by country

#### **ACTIVITIES BREAKDOWN**

- Consulting
- Systems Integration
- Training/Support
- Outsourcing/Managed Services
- Hosted Services
- SaaS
- Product Resell

### PRODUCTS SOLD/SUPPORTED

- ERP
- SCM
- CRM
- Business Intelligence
- Accountancy Software
- Enterprise Database
- E-Solutions
- Networking Software

#### **VERTICAL MARKETS**

- Architecture / Engineering / Construction
- Automotive
- Banking /Finance / Insurance
- Education / Training
- Healthcare
- Hospitality / Leisure
- Human Resources
- Legal
- Manufacturing Industry
- Media / Information / Publishing
- Non Profit Organisations
- Pharmaceutical
- Public Sector
- Retai
- Telecommunications
- Transport / Logistics
- Utilities
- Other Verticals

#### **COMPATIBLE PLATFORMS**

Software

#### **CUSTOMER REFERENCES**

## **OWNERSHIP & OVERVIEW**

including future strategy plans

## OUR MARKET INTELLIGENCE REPORTS INCLUDE THE FOLLOWING

MSPs / Systems Integrators / Solution VARs / Corporate Resellers / ISVs / Distributors / Communication Resellers / Premier 250 Resellers & Solution/service providers / PC & Server Manufacturers / E-Tailers / Hosting & Cloud Providers / ISVWorld

### THIS DATABASE REPORT IS AVAILABLE VIA IT EUROPA'S ON-LINE PORTAL IN SILVER AND GOLD LICENCE VERSIONS

A **Silver licence** gives view access to the market intelligence with contact details supplied separately in Excel.

**Gold Licence** users can perform advanced searches and can download all profile information which is constantly updated. All contact details can be used for indefinite sales & marketing purposes.

Data can also be provided by country, region or on a bespoke basis.

	First Year	Annual Renewal
SILVER LICENCE	£2,350	£1,150
GOLD LICENCE	£3,500	£2,000

\*Additional user licence costs available on request.

IF YOU WOULD LIKE TO RECEIVE A SAMPLE OR ANY FURTHER INFORMATION ABOUT IT EUROPA'S RANGE OF MARKET INTELLIGENCE DATABASE REPORTS, PLEASE CONTACT THE SALES TEAM:

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